

BETHEL BIBLE VILLAGE

FINANCIAL STATEMENTS

MARCH 31, 2019



CERTIFIED PUBLIC ACCOUNTANTS

BETHEL BIBLE VILLAGE

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MARCH 31, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Bethel Bible Village
Chattanooga, Tennessee

Report on the Financial Statements

We have audited the accompanying financial statements of Bethel Bible Village, which comprise the statement of financial position as of March 31, 2019, and the related statements of activities, changes in net assets, functional expenses and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bethel Bible Village as of March 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Chattanooga, Tennessee
July 2, 2019

*Henderson Hutcherson
& McCullough, PLLC*

BETHEL BIBLE VILLAGE

STATEMENT OF FINANCIAL POSITION

MARCH 31, 2019

ASSETS

	Operating	Capital	Endowment	Future Gifts	Retirement	Total	(Memo Only) March 31, 2018
Cash and temporary cash investments	\$ 248,516	\$ -	\$ 46,940	\$ -	\$ 12,061	\$ 307,517	\$ 559,541
Accounts receivable	470	-	-	-	-	470	460
Accrued interest receivable	-	-	1,213	-	-	1,213	1,213
Other receivables	86,564	-	-	-	-	86,564	-
Investments	2,500	-	1,885,246	-	482,267	2,370,013	2,696,474
Assets held for sale	-	-	-	-	-	-	6,350
Unconditional promises to give from estates	27,000	-	-	248,000	-	275,000	285,000
Assets due from charitable trusts	-	-	-	222,000	-	222,000	221,000
Prepaid expenses	23,478	-	-	-	-	23,478	15,080
Due (to) from other funds	(272,343)	22,714	249,629	-	-	-	-
Property and equipment, net of accumulated depreciation	-	1,186,033	-	-	-	1,186,033	1,300,489
TOTAL ASSETS	<u>\$ 116,185</u>	<u>\$ 1,208,747</u>	<u>\$ 2,183,028</u>	<u>\$ 470,000</u>	<u>\$ 494,328</u>	<u>\$ 4,472,288</u>	<u>\$ 5,085,607</u>

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

STATEMENT OF FINANCIAL POSITION

MARCH 31, 2019

	Operating	Capital	Endowment	Future Gifts	Retirement	Total	(Memo Only) March 31, 2018
LIABILITIES AND NET ASSETS							
LIABILITIES							
Accounts payable	\$ 76,178	\$ -	\$ -	\$ -	\$ -	\$ 76,178	\$ 82,211
Refundable deposits on special events	118,710	-	-	-	-	118,710	205,035
Accrued expenses	3,439	-	-	-	-	3,439	3,391
Deferred compensation liability	-	-	-	-	202,273	202,273	207,069
Total liabilities	<u>198,327</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>202,273</u>	<u>400,600</u>	<u>497,706</u>
NET ASSETS							
Without donor restrictions –							
Available for current operations	(199,005)	-	-	-	-	(199,005)	105,672
Designated for discretionary endowment purposes	-	-	1,114,997	-	-	1,114,997	1,189,906
Designated for discretionary retirement	-	-	-	-	292,055	292,055	314,180
Invested in ministry property and equipment	-	1,186,033	-	-	-	1,186,033	1,300,489
	<u>(199,005)</u>	<u>1,186,033</u>	<u>1,114,997</u>	<u>-</u>	<u>292,055</u>	<u>2,394,080</u>	<u>2,910,247</u>
With donor restrictions –							
Until trusts and estates make distributions	-	-	-	470,000	-	470,000	479,000
By donors for designated program purposes	116,863	-	-	-	-	116,863	97,065
For building projects restricted by donor	-	22,714	-	-	-	22,714	47,036
Endowment	-	-	1,068,031	-	-	1,068,031	1,054,553
	<u>116,863</u>	<u>22,714</u>	<u>1,068,031</u>	<u>470,000</u>	<u>-</u>	<u>1,677,608</u>	<u>1,677,654</u>
Total net assets	<u>(82,142)</u>	<u>1,208,747</u>	<u>2,183,028</u>	<u>470,000</u>	<u>292,055</u>	<u>4,071,688</u>	<u>4,587,901</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 116,185</u>	<u>\$ 1,208,747</u>	<u>\$ 2,183,028</u>	<u>\$ 470,000</u>	<u>\$ 494,328</u>	<u>\$ 4,472,288</u>	<u>\$ 5,085,607</u>

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

STATEMENT OF ACTIVITIES

YEAR ENDED MARCH 31, 2019

	Operating	Capital	Endowment	Future Gifts	Retirement	Total	(Memo Only) March 31, 2018
WITHOUT DONOR RESTRICTIONS							
Support and revenue							
Contributions	\$ 796,586	\$ -	\$ -	\$ -	\$ -	\$ 796,586	\$ 787,854
Bequests	91,522	-	-	-	-	91,522	142,522
Program fees	39,394	-	-	-	-	39,394	-
State fees	-	-	-	-	-	-	12,866
Special events	419,071	-	-	-	-	419,071	391,952
Special events – direct expenses	(63,787)	-	-	-	-	(63,787)	(68,765)
Return on unrestricted investments	2,194	-	9,953	-	7,548	19,695	302,770
Net gain on sale of assets	55,919	-	-	-	-	55,919	502
Net assets released from restrictions	89,598	29,222	-	-	-	118,820	278,925
Net assets appropriated for expenditure	84,862	-	(84,862)	-	-	-	-
Net income thrift shop	126,579	-	-	-	-	126,579	148,431
Total support and revenues	<u>1,641,938</u>	<u>29,222</u>	<u>(74,909)</u>	<u>-</u>	<u>7,548</u>	<u>1,603,799</u>	<u>1,997,057</u>
EXPENSES							
Program services	1,823,714	-	-	-	-	1,823,714	1,817,915
General and administrative	165,046	-	-	-	-	165,046	171,935
Fund raising	149,520	-	-	-	-	149,520	180,761
Total expenses	<u>2,138,280</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,138,280</u>	<u>2,170,611</u>
Change in net assets without donor restrictions	<u>(496,342)</u>	<u>29,222</u>	<u>(74,909)</u>	<u>-</u>	<u>7,548</u>	<u>(534,481)</u>	<u>(173,554)</u>
WITH DONOR RESTRICTIONS							
Contributions	88,932	26,624	12,500	-	-	128,056	247,917
Interest earned that is restricted	-	-	18,032	-	-	18,032	16,123
Net assets released from restrictions	(89,598)	(29,222)	-	-	-	(118,820)	(278,925)
Net assets appropriated for expenditure	17,054	-	(17,054)	-	-	-	-
Change in value of split-interest agreements	-	-	-	(9,000)	-	(9,000)	4,000
Change in net assets with donor restrictions	<u>16,388</u>	<u>(2,598)</u>	<u>13,478</u>	<u>(9,000)</u>	<u>-</u>	<u>18,268</u>	<u>(10,885)</u>
CHANGE IN NET ASSETS	<u>\$ (479,954)</u>	<u>\$ 26,624</u>	<u>\$ (61,431)</u>	<u>\$ (9,000)</u>	<u>\$ 7,548</u>	<u>\$ (516,213)</u>	<u>\$ (184,439)</u>

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

STATEMENT OF CHANGES IN NET ASSETS

YEAR ENDED MARCH 31, 2019

	Operating	Capital	Endowment	Future Gifts	Retirement	Total
BALANCE – March 31, 2018	<u>\$ 202,737</u>	<u>\$ 1,347,525</u>	<u>\$ 2,244,459</u>	<u>\$ 479,000</u>	<u>\$ 314,180</u>	<u>\$ 4,587,901</u>
Changes in net assets	<u>(479,954)</u>	<u>26,624</u>	<u>(61,431)</u>	<u>(9,000)</u>	<u>7,548</u>	<u>(516,213)</u>
Interfund transfers –						
Depreciation	179,683	(179,683)	-	-	-	-
Capital purchases	(30,297)	30,297	-	-	-	-
Transfer to/from capital	16,016	(16,016)	-	-	-	-
Transfer to/from retirement	29,673	-	-	-	(29,673)	-
	<u>195,075</u>	<u>(165,402)</u>	<u>-</u>	<u>-</u>	<u>(29,673)</u>	<u>-</u>
BALANCE – March 31, 2019	<u>\$ (82,142)</u>	<u>\$ 1,208,747</u>	<u>\$ 2,183,028</u>	<u>\$ 470,000</u>	<u>\$ 292,055</u>	<u>\$ 4,071,688</u>

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED MARCH 31, 2019

	Program Services	General and Administrative	Fund Raising	Total	(Memo Only) March 31, 2018
EXPENSES					
Salaries and wages	\$ 1,049,132	\$ 80,212	\$ 73,835	\$ 1,203,179	\$ 1,241,678
Other employee benefits	175,742	14,473	16,540	206,755	202,871
Depreciation	152,731	26,952	-	179,683	180,539
Payroll taxes	74,244	6,114	6,988	87,346	90,196
Utilities	82,132	2,161	2,161	86,454	71,324
Retirement	42,652	3,513	4,014	50,179	56,602
Facilities maintenance	44,311	1,166	1,166	46,643	52,610
Insurance	36,468	4,290	2,145	42,903	38,006
Food	37,199	-	-	37,199	34,025
Miscellaneous	28,570	3,571	3,571	35,712	29,974
Promotion and communication	6,000	2,603	16,685	25,288	29,867
Education and daycare	22,930	-	-	22,930	20,596
Printing and publications	7,000	3,000	10,892	20,892	22,706
Telephone	15,471	1,820	910	18,201	20,007
Accounting fees	-	12,760	-	12,760	12,448
Vehicle maintenance	10,280	271	271	10,822	13,720
Supplies	7,619	952	952	9,523	11,031
Hiring costs	5,483	441	378	6,302	3,889
Special events	-	-	6,008	6,008	3,608
Psychological services	4,888	-	-	4,888	1,527
Training	3,570	446	446	4,462	6,751
Allowances	4,416	-	-	4,416	4,627
Recreation	3,990	-	-	3,990	9,493
Memberships	2,406	301	301	3,008	3,920
Clothing	2,452	-	-	2,452	897
Doctors and medicine	643	-	-	643	734
Total expenses	\$ 1,823,714	\$ 165,046	\$ 149,520	\$ 2,138,280	\$ 2,170,611

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2019

	Operating	Capital	Endowment	Future Gifts	Retirement	Total	(Memo Only) March 31, 2018
CASH FLOWS FROM OPERATING ACTIVITIES							
Net change in net assets	\$ (479,954)	\$ 26,624	\$ (61,431)	\$ (9,000)	\$ 7,548	\$ (516,213)	\$ (184,439)
Adjustments to reconcile change in net assets to net cash from operating activities –							
Depreciation	179,683	-	-	-	-	179,683	180,539
Net unrealized losses on investment transactions	-	-	98,431	-	17,494	115,925	19,773
Net gain from sale of property and equipment	-	(55,943)	-	-	-	(55,943)	-
Change in value of split interest agreements	-	-	-	9,000	-	9,000	(4,000)
Net change in operating assets –							
Accounts receivable	(10)	-	-	-	-	(10)	(386)
Other accounts receivable	(86,564)	-	-	-	-	(86,564)	3,017
Assets held for sale	6,350	-	-	-	-	6,350	(6,350)
Prepaid expenses	(8,398)	-	-	-	-	(8,398)	770
Due (to) from other funds	186,398	24,322	(210,720)	-	-	-	-
Net change in operating liabilities –							
Accounts payable	(6,033)	-	-	-	-	(6,033)	52,047
Refundable deposits on special events	(86,325)	-	-	-	-	(86,325)	35,765
Accrued expenses	48	-	-	-	-	48	1,279
Deferred compensation liability	-	-	-	-	(4,796)	(4,796)	(4,881)
Net cash from operating activities	<u>(294,805)</u>	<u>(4,997)</u>	<u>(173,720)</u>	<u>-</u>	<u>20,246</u>	<u>(453,276)</u>	<u>93,134</u>
CASH FLOWS FROM INVESTING ACTIVITIES							
Proceeds from sale of property and equipment	-	69,951	-	-	-	69,951	-
Proceeds from sale or maturity of investments	-	-	1,498,970	-	348,428	1,847,398	2,179,811
Purchase of investments	-	-	(1,215,036)	-	(318,012)	(1,533,048)	(2,082,710)
Reinvested dividends and interest from investments	-	-	(88,493)	-	(15,321)	(103,814)	(279,939)
Purchase of property and equipment	-	(79,235)	-	-	-	(79,235)	(130,015)
Net cash from investing activities	<u>-</u>	<u>(9,284)</u>	<u>195,441</u>	<u>-</u>	<u>15,095</u>	<u>201,252</u>	<u>(312,853)</u>

(Continued)

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2019

	Operating	Capital	Endowment	Future Gifts	Retirement	Total	(Memo Only) March 31, 2018
(Continued)							
CASH FLOWS FROM FINANCING ACTIVITIES							
Net change in interfund transfers	15,392	14,281	-	-	(29,673)	-	-
Net cash from financing activities	15,392	14,281	-	-	(29,673)	-	-
NET CHANGE IN CASH	(279,413)	-	21,721	-	5,668	(252,024)	(219,719)
Cash and cash equivalents – beginning	527,929	-	25,219	-	6,393	559,541	779,260
Cash and cash equivalents – ending	<u>\$ 248,516</u>	<u>\$ -</u>	<u>\$ 46,940</u>	<u>\$ -</u>	<u>\$ 12,061</u>	<u>\$ 307,517</u>	<u>\$ 559,541</u>

The accompanying notes are an integral part of these financial statements.

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Bethel Bible Village, a non-profit organization, is a nondenominational Christian home for children located in Chattanooga, Tennessee. Its purpose is to provide homes and services for children and youth of families in crisis.

Bethel Bible Village (the “Organization”) is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code and comparable state laws, and contributions to it are tax deductible within the limitations prescribed by the code. The Organization has been classified as a publicly supported organization which is not a private foundation under Section 509(a) of the code.

The Organization receives its revenues from two basic sources: (1) donations from individuals, businesses, and churches, (2) investment income from its board-discretionary and donor-directed endowment funds. The ability of the Organization to sustain its current level of service is dependent upon the continued support of the general public and the return on its investment portfolio.

New Accounting Standard

On August 18, 2016, Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements for Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly.

Basis of Presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (“US GAAP”), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization’s management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

(Continued)

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Assets

Donated property, investments and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

Valuation of Donated Services

A significant number of volunteers have donated their time to the Organization's program services. However, those services are not professional in nature and do not meet the accounting pronouncement criteria which would require recognition of their value in the financial statements.

Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported support, revenues and expenses. Actual results could vary from the estimates that were used.

Property and Equipment

All purchased property and equipment that cost over \$1,000 are capitalized at cost. Property and equipment are recorded on the books at cost or fair market value at the date of donation and depreciated over their estimated useful lives on the straight-line method. Estimated useful lives are as follows:

Buildings and improvements	5-30 years
All other property and equipment	3-8 years

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period the promise is made. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Cash and Cash Equivalents

For the purposes of the cash flow statement, the Organization considers all unrestricted, highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

Presentation of Sales Tax

The state of Tennessee and counties within the state impose a sales tax on all of the Organization's thrift shop sales to non-exempt customers. The Organization collects that sales tax from customers and remits the entire amount to the state. The Organization's accounting policy is to exclude the tax collected and remitted to the state from revenue and cost of sales.

(Continued)

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

The Organization follows FASB Accounting Standards Codification (ASC) 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the inputs used to measure fair value and enhances disclosure requirements for fair value measurements. FASB ASC 820 maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available.

Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 – Quoted prices are available in active markets for identical assets or liabilities as of March 31. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of March 31. The nature of these securities includes investments for which quoted prices are available but traded less frequently and investments that are fair valued using other securities, the parameters of which can be directly observed.

Level 3 – Securities that have little to no pricing observability as of March 31. These securities are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by the Organization. The Organization considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the Organization's perceived risk of that instrument.

(Continued)

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Allowance for Doubtful Pledges and Estate Receivables

The Organization estimates losses on pledges and estate receivables based on prior bad debt experience and a review of existing receivables. Pledges and estates deemed uncollectible and bad debt recoveries are charged against the allowance account as realized. Based on management review of pledges and estate receivables, there is no allowance for doubtful pledges as of March 31, 2019.

Advertising

Advertising costs are expensed as incurred. Advertising expense was \$5,642 for the year ended March 31, 2019.

Split-interest Agreements

Contributions received in the form of irrevocable split-interest agreements (charitable remainder trusts) are recognized as contribution revenue at the date the trusts are established after recording liabilities for the present value of the estimated future payments to be made to beneficiaries. Amounts payable under split-interest agreements represent the present value of the aggregate liability for the split-interest agreement payments to be made over the expected lives of the beneficiaries, which is estimated using Internal Revenue Service mortality tables and a discount rate of one to three percent. There was no liability under the split-interest agreements for the year ended March 31, 2019. Assets held in these trusts are included as a charitable remainder trust receivable. The charitable remainder trust receivable totaled \$212,000 at March 31, 2019. Any subsequent changes in the value of the split-interest agreements are recorded as change in value of split-interest agreements in the statement of activities.

Endowment

The Organization accounts for its endowment funds in accordance with FASB ASC Topic 958-205-45-32, *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA)*, and *Enhanced Disclosures for All Endowment Funds*, which provides guidance on the net asset classification of donor-restricted endowment funds for not-for-profit organization's endowment funds.

Income Taxes

The Organization is exempt from federal and state taxes under Section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes is reflected in the financial statements.

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 2 – AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at March 31, 2019:

Current financial assets at year-end:

Cash and temporary cash investments	\$	307,517
Accounts receivables		470
Other receivables		86,564
Unconditional promises to give		285,000
Investments		2,370,013
Other receivables		<u>213,213</u>
Total current financial assets		<u>3,262,777</u>

Less amounts not available to be used within one year:

Contractual or donor-imposed restrictions:		
Restricted by donors with time or purpose restrictions		(1,677,608)
Board designations:		
Designated for discretionary retirement purposes		<u>(292,055)</u>

Financial assets available to meet cash needs for general expenditures within one year \$ 1,293,114

As part of the Organization's cash management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization has approximately 74% of its estimated annual functional expenditures in cash.

The Organization is substantially supported by contributions with and without restrictions, as well as, by sponsors and participants of the various events they host throughout the year. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors.

As described in Note 19, the donor-restricted endowment has a spending rate of 5%. Approximately \$87,000 of appropriates from the endowment will be available within the next 12 months.

NOTE 3 – UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give as of March 31, 2019, consist of bequests from estates. The promises within the operating fund are expected to be received within the next twelve months but those within the future gifts fund are not.

NOTE 4 – OTHER RECEIVABLES

During the year, the Organization entered into a transaction with the State of Tennessee to sale some unusable land connected to the campus. As part of this transaction, the Organization is to receive \$68,450 in consideration for the land.

The Organization was also due \$18,114 as part of a matching grant that they had submitted for reimbursement on and not received at year end.

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 5 – NET ASSETS WITH RESTRICTIONS

Net assets with restrictions represent donor-imposed time and purpose restrictions as to how and when the funds can be used such as restrictions requiring that the donated principal be maintained in permanent endowment funds. Only the income from such funds may be used to support program services.

NOTE 6 – THRIFT STORE

The Organization operates a thrift store in which it sells donated items to provide funds for operations and also to promote the Organization in the community. The fair value of the items at the time of donation is not readily determinable. Therefore, the Organization does not record the contribution of donated items to be sold in the thrift store. Revenue from sale of donated merchandise is recognized only upon sale to customers due to significant uncertainties about its value prior to sale. Sales are not a part of the Organization's ongoing major or central operations and activities. A summary of the activity for the year ended March 31, 2019, follows:

Sales	\$ 415,448
Expenses	<u>(288,869)</u>
Net	<u>\$ 126,579</u>

Advertising expense for the thrift store totaling \$456 is included in total expense.

NOTE 7 – FUNCTIONAL ALLOCATION EXPENSES

The costs of providing various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. All allocations are determined by management and allocated based on time and effort.

NOTE 8 – INVESTMENTS

Investments are recorded at fair market value and consist of the following:

	Cost	Market
Mutual funds:		
Fixed income funds	\$ 128,800	\$ 127,364
Domestic small-cap securities	186,856	192,519
Domestic mid-cap securities	549,448	559,195
Domestic large-growth securities	1,015,886	1,059,194
Domestic bond funds	140,094	139,602
International bond funds	274,859	283,042
Other	<u>9,097</u>	<u>9,097</u>
	2,305,040	2,370,013
Cash and temporary investments	<u>307,517</u>	<u>307,517</u>
Total	<u>\$ 2,612,557</u>	<u>\$ 2,677,530</u>

(Continued)

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 8 – INVESTMENTS (Continued)

The annual yield, exclusive of net capital gains, was 7.55% for the year ended March 31, 2019. Total return on investments for the year ended March 31, 2019, amounted to 1.48%.

Total return on investments for the year ended March 31, 2019, consists of:

Net realized capital gain	\$ 59,255
Net unrealized capital loss	<u>(196,988)</u>
Total net loss	(137,733)
Interest and dividends	191,765
Investment fees	<u>(16,305)</u>
Total return	<u>\$ 37,727</u>

As stated in Note 1, the Organization accounts for its investments in securities according to the provisions of FASB ASC 820. A summary of the inputs used to value the Organization's investments as of March 31, 2019, is as follows:

	Fair Value	Fair Value Measurements at Reporting Date Using:		
		(Level 1)	(Level 2)	(Level 3)
Mutual Funds:				
Fixed Income	\$ 127,364	\$ 127,364	\$ -	\$ -
Domestic Small-cap	192,519	192,519	-	-
Domestic Mid-cap	559,195	559,195	-	-
Domestic Large-growth	1,059,194	1,059,194	-	-
Domestic Bond Funds	139,602	139,602	-	-
International Bond Funds	283,042	283,042	-	-
Non-marketable investments	<u>9,097</u>	<u>-</u>	<u>-</u>	<u>9,097</u>
Total	<u>\$ 2,370,013</u>	<u>\$ 2,360,916</u>	<u>\$ -</u>	<u>\$ 9,097</u>

Real estate is classified within Level 3 of the fair value hierarchy due to their non-marketable fair market values. Real estate is valued and estimated at current year appraisals from outside third-parties. Estimations are then filtered through significant management judgment as to the reasonability of the appraisals and listing price.

The valuation methods described above may produce a fair value amount that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the entity believes its valuation methods are appropriate and consistent with those used by other market participants, the use of different methodologies to determine fair value could result in a different fair value measurement at the reporting date and that difference may be material to the entity's financial statements. A reconciliation of investments in which significant unobservable inputs (Level 3) were used in determining fair value is as follows:

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

	Beginning Balance	Total Realized/ Unrealized Gains (Losses)	Net Donations	Net Sales	Ending Balance
Real estate	\$ 9,097	\$ -	\$ -	\$ -	\$ 9,097
Total	<u>\$ 9,097</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 9,097</u>

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 9 – CONCENTRATION OF CREDIT RISK

The Organization maintains cash balances at various financial institutions, whose accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The Organization's balance on deposit at the banks may exceed \$250,000 from time to time throughout the year. At March 31, 2019, the Organization did not have on deposit an amount in excess of the FDIC limit.

Additionally, the Organization places its investment fund with various bank trust departments and brokerage firms. These funds, which approximate \$101,474 at March 31, 2019, are not federally insured and are subject to the market risk of the general U.S. economy.

NOTE 10 – NET ASSETS

As of March 31, 2019, net assets with restrictions consisted of the following:

Passage of time	
Unconditional promise to give, net	\$ 258,000
Assets due from charitable trusts	212,000
Specific purpose	
Program purposes	116,863
Building projects	22,714
Endowment	<u>1,068,031</u>
Total	<u>\$ 1,677,608</u>

NOTE 11 – ASSETS DUE FROM TRUSTS

The Organization is the beneficiary of two remainder trusts. The balance in assets due from trusts reflects the present value of expected benefits from these trusts. It is expected that one of the trusts will terminate within the next twelve months and the Organization will receive approximately \$241,000.

NOTE 12 – PROPERTY AND EQUIPMENT

A summary of property and equipment follows:

Land and improvements	\$ 202,346
Buildings and improvements	4,923,662
Leasehold improvements	44,807
Furniture and fixtures	422,981
Equipment	1,335,024
Vehicles	<u>205,811</u>
	7,134,631
Less accumulated depreciation	<u>(5,948,598)</u>
	<u>\$ 1,186,033</u>

Depreciation expense was \$179,683 for the year ended March 31, 2019.

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 13 – DEFINED CONTRIBUTION PLAN

On January 1, 2002, the Organization adopted a 403(b) Defined Contribution Pension Plan covering all employees who have met minimum service and age requirements. All eligible employees are allowed to make salary reduction contributions. The Organization matches a portion of participants' contribution to the plan. Total expense for the year ended March 31, 2019 was \$20,506.

NOTE 14 – COMPENSATED ABSENCES

Bethel Bible Village provides annual leave and sick leave for its employees. Annual leave is accrued according to length of service beginning the first month of service. The maximum number of days that can be earned depends on length of service. Employees may begin to use annual leave after six months of employment. Any employee who voluntarily leaves Bethel will be paid for unused vacation time in that year if he works a two-week notice period. Employees will receive one day per month of sick leave, which may be accumulated to a maximum of forty-five working days. This accumulated sick leave is not paid out upon employee termination. The Organization has not accrued compensated absences because employees cannot carry forward vacation time and therefore the liability at year-end would be immaterial.

NOTE 15 – RETIREMENT EXPENSE

As discussed in Note 12, the Organization has adopted a 403(b) plan to provide retirement benefits for its employees. Simultaneously, Bethel froze their non-qualified deferred compensation plan which was setup to provide future retirement benefits for certain older, long-term employees who do not have many remaining working years to benefit from the 403(b) plan. This plan provides for a maximum of 55% of employee compensation, reduced by their social security benefits. Current year retirement expense consists of the following:

403(b) contributions	\$ 20,506
Change in actuarial valuation of deferred compensation plan	<u>29,673</u>
Retirement expense	<u>\$ 50,179</u>

The annual deferred compensation payout was \$34,469.

NOTE 16 – RELATED PARTY TRANSACTIONS

Bethel Bible Village occasionally purchases goods and services from companies whose owners or officers are related to Bethel trustees or to Bethel employees who serve in management positions. Transactions with companies meeting this criterion are as follows:

Nature of Transaction	Number of Companies	Amount
Repairs and maintenance	1	<u>\$ 2,200</u>

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 17 – SPECIAL EVENTS

The Organization had multiple events this year to promote public awareness of the ministry. The costs of these events are completely covered by the proceeds. A summary of the activity for the events for the year ended March 31, 2019, is as follows:

Classic Weekend	
Unrestricted income	\$ 402,337
Direct expenses	(58,301)
Indirect expenses	<u>(5,112)</u>
Net	<u>\$ 338,924</u>
Run for Hope	
Unrestricted income	\$ 11,484
Direct expenses	(3,352)
Indirect expenses	<u>(896)</u>
Net	<u>\$ 7,236</u>
Kickin for a Cause	
Unrestricted income	\$ 5,250
Direct expenses	(2,134)
Indirect expenses	<u>-</u>
Net	<u>\$ 3,116</u>
Total unrestricted income from special events	\$ 419,071
Total direct expenses from special events	(63,787)
Total indirect expenses from special events	<u>(6,008)</u>
Total net income	<u>\$ 349,276</u>

Additionally, in-kind contributions of \$60,150 were received during the special events.

NOTE 18 – LEASES

The Organization leases the premises for the thrift store under an operating lease which automatically extends every March through March 2021, with the monthly amounts increasing each year. The monthly payments for the fiscal year 2020 are \$5,184. Minimum obligations relative to this lease are as follows:

Year ending March 31,	
2020	\$ 62,210
2021	<u>62,832</u>
Total	<u>\$ 125,042</u>

Rental expense relative to the above lease for the year ending March 31, 2019, was \$61,645.

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 19 – INCOME TAXES

The Organization's federal tax returns for the years ended March 31, 2016 through March 31, 2019, are subject to examination by the IRS, generally for three years after they are filed.

NOTE 20 – ENDOWMENT

The Organization's endowment includes both restricted endowment funds and funds designated by the board of trustees to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the board of trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Return Objectives and Risk Parameters

The primary financial objective of the endowment is to provide funds for the current and future support of the operation of the Organization. The funds' performance objective is to maximize total return consistent with a prudent level of risk to ensure long-term growth.

Interpretation of Relevant Law

The board of trustees of the Organization has interpreted the state of Tennessee's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not permanently restricted is classified as donor restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

(Continued)

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 20 – ENDOWMENT (Continued)

Strategies Employed for Achieving Objectives

The board of trustees believe the most prudent way to minimize volatility of the total portfolio without foregoing significant investment return is through a program of broad diversification. Central to the achievement of this goal is the concept of investing in asset classes that demonstrate relatively low correlation to one another. These correlations and their total impact on the total portfolio will be reviewed on an annual basis by the board's investment committee to determine the effectiveness of the diversification program.

Spending Policy and How the Investment Objectives Relate to the Spending Policy

The Organization has a policy of appropriating for distribution up to 5% a year of its endowment fund's average fair value over the past 3 years at fiscal year-end preceding the fiscal year in which the distribution is planned, subject to approval of the board of trustees. Accordingly, over the long term, the Organization expects its endowment to grow at an average rate that is in excess of its appropriation. This is consistent with the Organization's objective of long-term growth of the endowment fund.

Spending Policy and How the Investment Objectives Relate to the Spending Policy

To satisfy its objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Funds with Deficiencies

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of March 31, 2019.

Endowment Net Asset Composition by Type of Fund as of March 31, 2019

	Unrestricted	Restricted	Total
Donor-restricted endowment funds	\$ -	\$ 1,068,031	\$1,068,031
Board-designated endowment funds	<u>1,114,997</u>	<u>-</u>	<u>1,114,997</u>
Total funds	<u>\$ 1,114,997</u>	<u>\$ 1,068,031</u>	<u>\$2,183,028</u>

(Continued)

BETHEL BIBLE VILLAGE

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2019

NOTE 20 – ENDOWMENT (Continued)

Changes in Endowment Net Assets for the Fiscal Year Ended March 31, 2019

	Unrestricted	Restricted	Total
Endowment net assets, beginning of year	\$ 1,189,906	\$ 1,054,553	\$ 2,244,459
Investment return, net	9,953	18,032	27,985
Contributions	-	12,500	12,500
Appropriation of endowment assets for expenditure	<u>(84,862)</u>	<u>(17,054)</u>	<u>(101,916)</u>
Endowment net assets, end of year	<u>\$ 1,114,997</u>	<u>\$ 1,068,031</u>	<u>\$ 2,183,028</u>

Description of Amounts Classified as with Donor Restrictions (Endowment Only)

Net Assets with Donor Restrictions

The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by UPMIFA \$ 1,068,031

Total endowment funds classified as permanently restricted \$ 1,068,031

NOTE 21 – NEW ACCOUNTING PRONOUNCEMENTS

The FASB issued ASU 2016-02, *Leases* (Topic 842), in February 2016. ASU 2016-02 requires the recognition, by lessees, of assets and liabilities that arise from all lease transactions, except for leases with a lease term of 12 months or less. The lessee accounting model under ASU 2016-02 retains two types of leases: finance leases, which are to be accounted for in substantially the same manner as the existing accounting for capital leases, and operating leases, which are to be accounted for (both in the statement of activities and the statement of cash flows) in a manner consistent with existing accounting for operating leases. ASU 2016-02 also requires expanded qualitative and quantitative disclosures regarding the amount, timing, and uncertainty of cash flows arising from leases. ASU 2016-02 applies to the Organization's financial statements for the year ending March 31, 2021, with earlier implementation permitted. The Organization's management has not determined the impact on its financial statements as a result of implementing ASU 2016-02.

NOTE 22 – SUBSEQUENT EVENTS

Management has evaluated events and transactions subsequent to the balance sheet date through the date of the independent auditor's report (the date the financial statements were available to be issued) for potential recognition or disclosure in the financial statements. Management has not identified any items requiring recognition or disclosure.